

**DRI Research Foundation**  
**Financial Report For the Unrestricted Funds\***  
**For the Fiscal Period Ended July 31, 2017**

REVENUE AND EXPENSE DESCRIPTION	TOTAL BUDGET FY 2018	ACTUAL YEAR TO DATE FY 2018	ACTUAL* YEAR-END FY 2017	ACTUAL YEAR-END FY 2016	ACTUAL YEAR-END FY 2015	ACTUAL YEAR-END FY 2014	ACTUAL YEAR-END FY 2013
<b>REVENUES</b>							
<b>Donor Contributions</b>							
Board of Trustees	135,000	-	33,000	48,825	29,500	43,453	51,820
Board of Trustee Obligation Uncollected	(68,000)						
Private Gifts	18,000	10,000	28,155	18,129	54,075	56,825	20,884
Employee Payroll Giving	-	-	5	2,640	2,645	620	
<i>Subtotal Donor Contributions Revenue</i>	<i>85,000</i>	<i>10,000</i>	<i>61,160</i>	<i>69,594</i>	<i>86,220</i>	<i>100,898</i>	<i>72,704</i>
<b>Special Events - Nevada Medal**</b>							
Sponsorships Trustees	-	5,000		55,000	112,500		
Sponsorships Other	500,000	40,000		195,000	140,000		
Table Sales Trustees	-	47,500	4,000	28,000	48,000		
Table Sales Others	250,000	37,500		75,105	71,655		
Other Event Sales	-	-		681	550		
<i>Subtotal Nevada Medal Revenue</i>	<i>750,000</i>	<i>130,000</i>	<i>4,000</i>	<i>353,786</i>	<i>372,705</i>	<i>332,400</i>	<i>283,826</i>
<b>Other Revenues</b>							
Endowment Management Fee	250,000						
Meeting/Retreat Revenue		-	1,050				
Special Projects Faculty Support	-	-			29		
<i>Subtotal Other Revenue</i>	<i>250,000</i>	<i>-</i>	<i>1,050</i>	<i>-</i>	<i>29</i>	<i>-</i>	<i>-</i>
<b>TOTAL REVENUES</b>	<b>1,085,000</b>	<b>140,000</b>	<b>66,210</b>	<b>423,380</b>	<b>458,954</b>	<b>433,298</b>	<b>356,530</b>
<b>EXPENSES</b>							
<b>Operating Expenses</b>							
Audit and Tax Services	8,450	-	8,450	7,250	7,250	7,675	7,432
Appreciation and Gifts / Stewardship	2,000	-	4,324	1,624	1,671		581
Bank Fees	1,000	-	2,302	1,056	869	1,785	2,066
Insurance and Fees	4,000	-	5,397	3,074	3,007	2,938	2,905
Meeting and Retreat Expenses	7,000	-	6,682	14,584	11,324	24,906	13,259
Office/Computer Supplies/Event supplies	200	-	34				
Postage and Handling	200	-	133	61	27		
Printing/Duplicating/Graphics/ Photography	1,200	-	625	6,000		66	46
Special Event Food & Beverage	2,500	-	2,445				
Cultivation Event Food & Beverage	20,000						
Educational Participation	-				1,500		
Phone/TeleConf Chrg	100	-	108	200	639	354	634
Land Maintenance & Property Taxes	5,200	5,265	5,177	5,419	5,349	12,717	7,924
Independent Contractor	-					360	55,000
Administrative Expense	100						10
Advertising	-			1,000			
Host Expense	100	-	56	6,000			
Host Expense Table Purchase	1,000			400	2,070		
<i>Subtotal Operating Expenses</i>	<i>54,050</i>	<i>5,265</i>	<i>35,734</i>	<i>46,668</i>	<i>33,705</i>	<i>50,801</i>	<i>89,857</i>
<b>Special Events Nevada Medal</b>							
Administrative Expense, General	-	-				1,450	321
Appreciation and Gifts / Stewardship	1,400	-		268	724	1,909	145
Bank Fees	2,000	-	1,937	1,380	959		
Office/Computer Supplies/Event supplies	1,500	-		1,463		61	
Postage and Handling	7,500	-	11,789	2,307	2,475	1,381	11,573
Printing/Duplicating/Graphics/Photography	15,000	-	8,540	2,259	3,268	6,610	8,137
Prizes	-	-		485	441	1,612	300
Table / Seat Food & Beverage	160,000	40,000		100,608	91,734	93,384	91,514
Room Décor	12,000	-		11,749	11,566	10,140	7,875
Audio Visual	25,000	-		22,375	24,277	18,459	
Independent Contractor	5,000	-	840	4,785	4,286	2,400	
Educational Participation by Nevada Medalist	-	-			1,119		
DRI Nevada Medal Honorarium	20,000	-		20,000	20,000	20,000	
Host Expense	500	-		421	275		
Medalist Travel Expenses	1,000	433	1,597	393	989	1,201	9,568
Special Projects Faculty Support	-	-		25,000			
<i>Subtotal Special Events Nevada Medal Expenses</i>	<i>250,900</i>	<i>40,433</i>	<i>24,703</i>	<i>193,493</i>	<i>162,111</i>	<i>158,607</i>	<i>129,435</i>
<b>Total Operating Expenses</b>	<b>304,950</b>	<b>45,698</b>	<b>60,437</b>	<b>240,161</b>	<b>195,816</b>	<b>209,408</b>	<b>219,291</b>

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<b>Program Support Expenses</b>							
President Salary & Memberships (Reno/Las Vegas)	29,380	-	29,380	29,380	29,380	29,380	29,380
Development Office Salary Support	100,000	-	100,000	50,000	50,000	48,923	48,930
Development Office Management Support	250,000	-					
Financial Services Support	48,920	-	48,920	48,920	48,920		
Desert Research Corporation	-	-			375	325	
Researcher Awards & Other Restricted Transfers to DRI	15,000	-	10,000	15,000	5,000	15,000	500
Special Projects - Microscopy Lab	-	-			15,000		
<b>Total Program Support Expenses</b>	<b>443,300</b>	<b>-</b>	<b>188,300</b>	<b>143,300</b>	<b>148,675</b>	<b>93,628</b>	<b>78,810</b>
<b>Debt Service</b>							
Maxey Loan, Principal and Interest						12,447	88,357
<b>TOTAL EXPENSES</b>	<b>748,250</b>	<b>45,698</b>	<b>248,737</b>	<b>383,461</b>	<b>344,491</b>	<b>315,483</b>	<b>386,458</b>
<b>REVENUES OVER (UNDER) EXPENSES</b>	<b>336,750</b>	<b>94,302</b>	<b>(182,527)</b>	<b>39,919</b>	<b>114,463</b>	<b>117,815</b>	<b>(29,928)</b>
<b>Cash Balance - July 1</b>		294,960	410,000	370,081	231,803	128,988	158,916
Cash Transfers and Audit Adjmts: Payables & Prepaids		37,778	(32,513)		23,815	(15,000)	
** Deferred Revenue - NV Medal Sponsorships & Table Sales		(100,000)	100,000				
<b>Cash in Bank - Year to Date</b>		<b>327,040</b>	<b>294,960</b>	<b>410,000</b>	<b>370,081</b>	<b>231,803</b>	<b>128,989</b>

\* Unaudited and Prepared on a Cash Basis